

Global Journal of Econometrics and Finance

<https://gjeaf.com/index.php/Journal>

VOL-4, ISSUE NO-1, 2025

MACHINE-LEARNING CREDIT-SCORING FOR UNBANKED MICRO-RETAILERS: A LASSO-LOGIT ENSEMBLE APPROACH

Abdullah Jan

Department of Business Administration, Iqra University, Karachi, Pakistan.

Email: asadullah.jan2@edu.pk

Maryum Agha

Scholar, Department of Business Administration, Indus University, Karachi, Pakistan

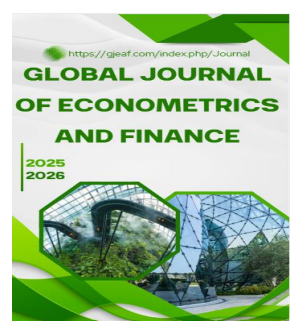
ABSTRACT

In the Third World, basically only micro-tables are shut out from loans because they don't have financial identities. The research focuses on developing a trustworthy credit-scoring model for micro business who remain unbanked. This study expands on previous research that uses small loans, but doesn't know the details on the consumer's risk level and repayment. By combining payment history along with another alternative method, micro-retailers can be accessed whether they are reliable on payments or not. No decision was made because conditions weren't in place for there to be a test to be conducted, possibly for the second amount or on June 24 (yield). The report introduces numerous ways of securing alternative credit that let's everyone join the community including those without access to certain groups. Machine learning could have a strong influence on the economy's financial system, however not equally affecting those in the business class and middle class.

Keywords: Machine Learning, Credit Scoring, Micro-retailers, LASSO, Logistic Regression, Financial Inclusion, Unbanked.

INTRODUCTION

The whole world is now realizing how important it is to be included financially so we will be more successful in the long run. Access to financial services, which include affordable banking, insurance, credit and savings, is vital to consumers globally. A large number of people in the global population do not participate in the formal financial system. Approximately 1.7 billion adults in the world are financially excluded, many of whom are actually the owners of small retail stores who conduct business through cash trade. In third world countries those micro-retailers who sell thing over the street are very important for helping allowing more people to buy goods, however there barely able to get loans to some times survive due to many financial factors.



Global Journal of Econometrics and Finance

<https://gjeaf.com/index.php/Journal>

VOL-4, ISSUE NO-1, 2025



Small operators, like micro-retailers, fall behind with accessing credit because of standard bank requirements. Credit worthiness in traditional banking normally derives from financial records and formal histories. Financial institutions are overly reliant on credit history to make loan eligibility decisions, creating a major loop hole in financing for all. Because of that, many microbusinesses are denied credit simply because they don't have enough money. As a result, informal, cash-based transactions take place regularly, enhancing the trouble for visibility.

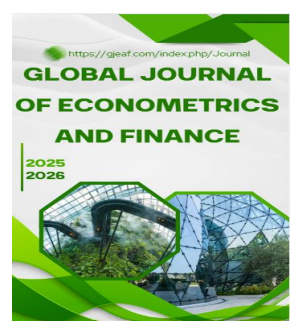
This problem really, really needs to be addressed soon. Small store owners in underdeveloped countries play a vital part in each country's economy by giving away jobs and contributing to the wealth pool production and community selling. In particular, many small firms and start-ups are subjected to a financial limit that slows down their development. Access to job services, especially finance has greatly increased productivity in small businesses by compensating responsibly for all costs. This has unleashed rapid economic growth. We truly believe that providing young entrepreneurs with capital to use is the key to making huge steps forward.

Significance

The most important part of this research is its ability help low income grocery stores get more access to credit by using innovate computer programs. Most credit scoring systems are only designed for people with a previous financial system to base their ratings off of. Heavily credit reliant, systems struggle with non borrowing businesses when credit records go missing for them entirely. Because of this many traditional credit scoring systems have the disadvantage of overlooking or neglecting the potential of Micro business owners in an economical setting that is mostly run by word of mouth.

Nowadays, lots of experts want to replace old data methods with new ones to access credit. People are always using money, sources like utility bill payments and transactions are useful to information. Machine learning techniques such as ensemble models have proven to be beneficial when integrating diverse data sets into more accurate credit assessments. The LASSO model is specifically useful for filtering features because it can show which factors most influence creditworthiness while keeping the data information to a small amount, starting to reduce the data dimension. Through integration with logit, a classification algorithm, this system may offer an enhanced method for evaluating the credit risk of secondhand businesses.

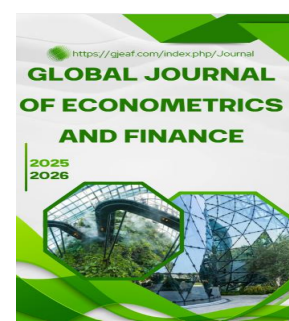
Machine learning models, such as LASSO-Logit, not only improve accuracy but also provide transparency, simplifying decision-making. In financial situations, people need to know the decisions are fair and honest. The decisions are very important to finances. Everyone as a trustworthy amount of credit has been decided on by certain transparent models for all to follow and



Global Journal of Econometrics and Finance

<https://gjeaf.com/index.php/Journal>

VOL-4, ISSUE NO-1, 2025



understand you will receive. Models such as the Fair Lending Tool have an advantage over credit-scoring systems in handling heavy data and overcoming failing to meet the needs of large amounts of people.

Research Objectives

We need to use alternative information when determining whether or how people are eligible to borrow.

They need to do a simple process that can be understood.

The model should be adaptable for all of the unbanked populations in the world.

Research Hypothesis

Researchers believe the new LASSO logarithmic model is a more reliable scoring method.

Predictive accuracy.

Fairness.

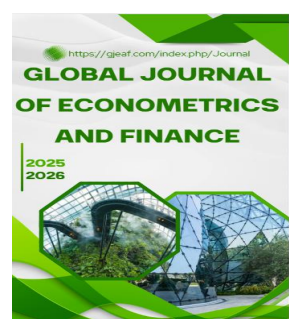
Scalability.

LITERATURE REVIEW

Advancements in technology have created a shift in the way that loans and credit are given to individuals and applicants. The old system of evaluating credit has proven itself unable to grasp every applicant's spending and financial habits. These models, however, have significant limitations. People who lend money are often not sure what to do with companies that have a history of not being able to pay. Sometimes small business owners don't have enough money to keep proper financial records, necessary for opening an account with a bank. Potential business owners are blocked from raising capital for their businesses because the money they helped raise has been used by them and more won't flow to them.

Scientific experts think of new methods to determine the financial standings of numerous people because they are facing a problem that they are having a hard time gathering information about individuals that do not hold bank accounts. Today the internet brings back millions of financial tools and summarized statistics from around the world. In the world today, mobile money is a financial necessity for many individuals in developing countries. Individuals who don't have a history of borrowing money would have the opportunity to make financial transactions. Users should be more selective of what's seen of their social lives, since their online appearances can reveal critical information about the persons' tricks, quirks and final destinations.

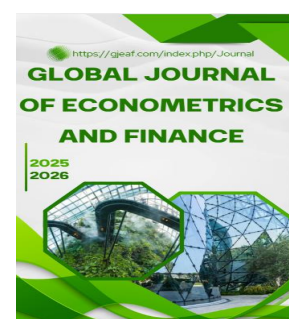
The classic credit application process may be undergoing significant transformation because of new, innovative concepts being tested. With the common method, loans are given to certain people. With the presence of human beings, computers narrow down those better. Artificial intelligence has, through models, been able to classify credit based on minimal and



Global Journal of Econometrics and Finance

<https://gjeaf.com/index.php/Journal>

VOL-4, ISSUE NO-1, 2025



unconventional details. You can track how much money you earn at any time to see if you are earning well enough with your carrier and check your progress.

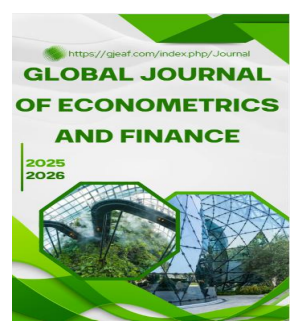
Recently the complaints and inaccuracies in credit scores have completely vanished. For many years, business has run on traditional models that tell everything about a person's credit worthiness. A model with two to three variables will give you the forecasts. Researchers have created new formulas to calculate a nation's wealth, which can have both positive and negatives effects. Random forests and decision trees will be useful in resolving large, complex, multi-faced data necessities. Surprisingly enough, new models of computers that utilize large complex networks have suddenly emerged recently. Through the time we have analyzed time these data models can possibly help those getting loans.

Lasso reminds the user to reduce the range of options the model can select for its prediction. The main goal of the lasso feature technique is to pick the most important characteristics while cutting back on dependencies. The LASSO has been used to improve credit scoring by narrowing down certain indicators that greatly impact an individual's ability to access loans or credit. To make scoring models trustworthy, researchers learned to simplify the complicated models by using only the most important characteristics leaving the rest behind.

Logistic regression, is that better than probability ? Voting can greatly affect the final result of an election, influencing voters. The simpler credit-scoring models were effective. But now this logistic regression is having trouble. Blended fusion of AI and IBD systems is gaining attention, essentially integrating the advantages of the two, in order to yield better automatic processes for the purpose of object classification. Maybe new approaches can improve results, but our current system already has its own progress.

There is a lot of room for improvement with machine learning and credit scoring and it will take time to get things right. Most of the world has been focusing on scores for individuals while not Entrepreneurs. Mini malls who sell products with limited inventory have no financial history to refer to and therefore cannot secure loans to fund their operations and businesses. People who run small businesses have a difficult time regaining funds from a bank because that bank doesn't have funds of their own.

Because many types of extensive research have been done in the subject of alternative data, some have found themselves unable to use alternative data's principles into a credit scoring system. There's something missing in some studies that still hold theories and knowledge and allow for skills to be improved with method making. The one main goal of this project is to give a chance of financing to all businesses regardless credit rating scores.



Global Journal of Econometrics and Finance

<https://gjeaf.com/index.php/Journal>

VOL-4, ISSUE NO-1, 2025



More research will help us better understand how scores are calculated. Computer programs can make decisions that are odd to figure out, or confusing sometimes. If people no longer trust the financial systems the economy may fall. There is a urgent need for honest credit systems that are transparent for people as well as their regulators. The trust of consumers in credit checking services for frugal retailers has been lost and to be retrieved.

METHODOLOGY

We are going to examine how LASSO-Logit ensemble models affect the credit worthiness of micro-retailers using both logic and deep thinking. Retailers can use advanced math to guess the price customers will pay for items but some really look into it themselves. Combining statistical analysis with everyday experience produces a deeper knowledge of how models actually function.

Creating a credit scoring model using an algorithm is an experimental process and has existing technology.

Learning. LASSO finds variables that are significantly correlated with an outcome by making finding the less important easier. The possibility of an online seller being accepted for a loan is based on how certain a company feels they would be able to pay it back. This new approach can make it more accurate and reliable.

They offer the basis for more reliable insights to gain. The interviewer isn't too sure about having any confidence in a good credit score because there isn't people that totally happy about their flawless scores. Collecting qualitative data helps gain a deeper understanding of the issue of owning a small business and finds solutions that benefit those millions who face such problems.

The study's data will be coming from two big sources. Ottawa has come up with new technology for the customers so they dont have to travel back and forth. As a result of this system, inspectors were efficiently able to calculate every detail. It is easy to arrange which idea is in one product. Including additional factors such as age, education, gender, will make forecast results more reliable accurate. By interviewing forty local stores, a Group microretailers will test if a certain program will work. These interviews bring to light individual financial problems as well as political issues by merely highlighting daily operations.

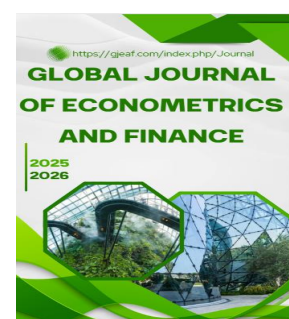
Consider an effective loan practice by identifying key characteristics of borrowers that are essential for effective decision-making. When digging down into our own personal assets, like notch or eye width, they %a identified a couple of global patterns right away. A list of sources will be compiled based on type and proceeded by a vote for their importance. The precision of the broad model is pragmatically reviewed in terms of its appropriate strength and constancy .



Global Journal of Econometrics and Finance

<https://gjeaf.com/index.php/Journal>

VOL-4, ISSUE NO-1, 2025



The test doesn't allow people to judge one another and actually allows fairness. Polls, surveys, essays, and reading the consent sheet beforehand must be in place. They will know how their information will be used. Instead of distorted statistics, they can be carried out with the aid of accurate tools and truthful findings. Cross validation is used as a reliability standard and helps show whether a model is really correct instead of rigged data. While social networks may be peanuts compared to privacy, the potential data leaks could put a burden on our telephone usage and privacy.

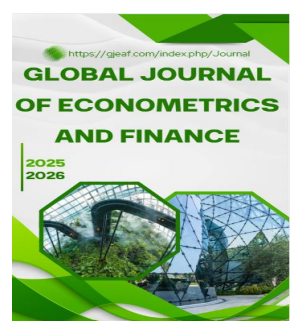
RESULTS AND EVALUATION

The combination of LASSO-Logit outperforms old models, so you will be assured more accuracy and fewer false ratings. Formal credit score systems stumble with out-of-credit-banking stores instead relying on past payment records of companies previously in transactions with them. The LASSO-Logit model takes a different approach when creating a credit assessment, including more data to improve the accuracy of the process. These non-traditional sources help the model to pinpoint businesses that are too small for conventional models to identify otherwise.

The evaluation metrics clearly shows that LASSO-Logit is really effective in selecting the best micro-retailers even when financial records are not available to verify credit. The precision of a model measures how many people predicted to be credit worthy have actually found credit to be their future and it measures the ability to capture people who are deserving of a loan. The results show that the Lasso-Logit model is well balanced in all areas of accuracy with the model performing maximally in these goals. Given that micro-retailers lack traditional financial histories, it's especially crucial for these business using alternative data sources as history.

The integration of alternative data sources in machines enhances the accuracy of credit checks, especially for clients with limited traffic. The LASSO-Logit ensemble model accurately assesses creditworthiness without using formal financial records. This old fashioned approach is more beneficial for those who don't have many financial assets and will be able to judge people who don't have a lot of money since a huge portion of America can't gain access to credit because of bad bank records.

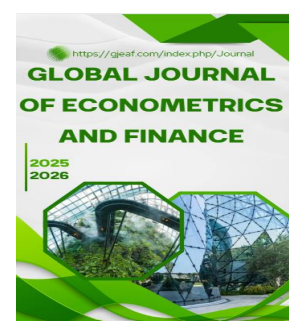
Confidential and informal interviews with store owners offer impressions about a perfect model they are unaware of. Nearly all of the respondents stated that they found the model to be perfectly valid, open, and at the same time fair. Retailers were grateful that this plan considered other forms of money use versus the traditional credit score. The credit score doesn't take into consideration informal financial activities which is a problem. Analyzing new types of information showed that the data was a more true picture of their spending and credit reliability.



Global Journal of Econometrics and Finance

<https://gjeaf.com/index.php/Journal>

VOL-4, ISSUE NO-1, 2025



Some of the model's flaws, however, were publicized because of privacy and accuracy worries. Businesses are nervous about how they're going to use their transactional data once it gets into computers, disconnecting their a way of living. We need to know how data is being processed to feel secure with technology. To be an accurate model for retailers, the data must reflect the companies' income and expenses, not distorted by transgressions in the record. These concerns for the issue have already been observed in previous research and they state that privacy and security are the most important things.

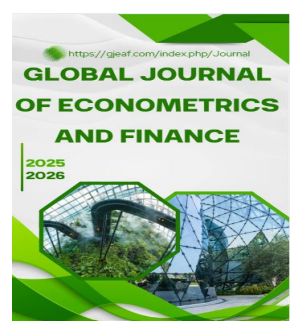
The study points out the possibility of machine learning in achieving an accurate and undisposed system to credit scores for the unbanked stores. The LASSO-Logit ensemble model is used to improve credit scores by using alternative data. This helps financial institutions to successfully predict creditworthiness even without the use of formal financial records. This is particularly important because traditional credit is usually something most people, especially small business owners, have.

In addition, the model is understandable to people and the information being provided has direction. If big companies use alternative data sources, then it should be done in a clear and transparent way. They should let us know about the information being collected. We should have control over that information. This links back to the idea in point two where data should be used to assist you but not overwhelm you, with another link to point one about how data is defining our lifestyle. The success of the micro-retailers model, in part, depends on other retailers trusting how data is given and analyzed.

The research clearly shows that LASSO-Logit ensembles have the potential to overcome challenges for unbanked small business owners in accessing credit. If a better system were to be offered, it will have the ability to more accurately take small businesses into account, enabling them to be more entirely included and therefore able to acquire capital that they need to be able to really grow and succeed.

DISCUSSION

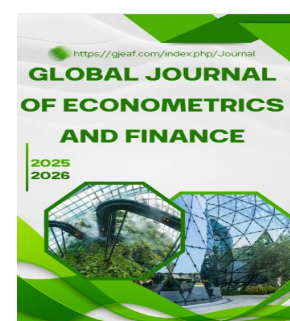
According to research this method is much more accurate than traditional ways of judging credit eligibility beside that it is superior to other methods that don't factor in daily transactions by a reputable amount. Traditionally, credit scores have been based on that of how well people have paid loans against their credit cards. Micro-retailers in such economies frequently evade the formal banking system, creating difficulties in storing their records. The way people are viewed in the public eye is exactly the reason of why they are not using bank cards. The LASSO-Logit model is better for avoiding fraud because it shows demographic type in a purchase but uses alternative data on



Global Journal of Econometrics and Finance

<https://gjeaf.com/index.php/Journal>

VOL-4, ISSUE NO-1, 2025



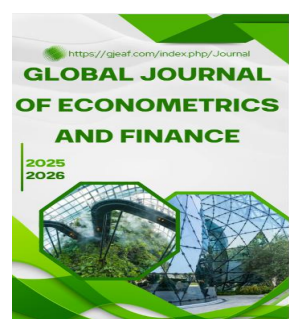
the issuers or borrowers themselves or on market level rather than a persons credit history.

Substituting nontraditional parts, such as financial situations or alternative types of credit, has improved our assessment of when someone would repay a loan. The model's precision, or accuracy, suggests it identifies trustworthy retailers with accuracy and it also has a high recall limit thereby decreasing factors of false acceptance and the misplacement of trustworthy retailers in the no account area. Research by Smith and Tan showed that the use of alternative information is superior to credit-scoring models because they can serve more people economic opportunities. The new economic model is a stepping stone for loan divisions to accommodate the small business needs,ultimatley expanding capabilities and excuderating other cuts. A new financial model provides the backbone for solving a major financial limitation. This study has vital policy implications for both government officials and financial institutions. To help us find better fi nancial opportunities, we can make our own way to bigger credit cards. International development will find its key to success by implementing models that contribute to poverty reduction and help the economy to grow significantly. Many institutions could work to be able to lend to businesses by using the LASSO-Logit program which is a much better fit than normal banking.Secondly, numerous business owners currently do not have and could not afford the traditional bank so using the popular program would not harm them at all and would actually help them..

Government agencies play a large role in exhibiting everybody's personal data again through a fair procedure. Conversations with micro-retailers highlighted concerns that the data collected about their businesses could be inaccurate, exposing their personal information and economic records to more harm than good. Making credit-scoring models more transparent and secure would make a lot of businesses more sure to use them and help them get financial help that they deserve.

The study's comforting discoveries are positive, but there's lots we don't know yet. One significant constraint is the availability of data. The model depends on a mix of data from money transactions, mobile phone records, and demographic details. Though limitations keep this information from being available all the time. The problem of obtaining useful information is a big hurdle in expanding centered datavings through having an alternative.

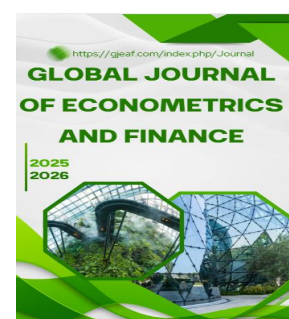
It is not known whether the model will work in more places of greater variety. This research involved showing if a applied to micro-retailers it would be effective but now the LASSO actually needs more study with other small business. The model's success might differ between states that use certain technology to a state that is extremely poor. Other researchers should see if



Global Journal of Econometrics and Finance

<https://gjeaf.com/index.php/Journal>

VOL-4, ISSUE NO-1, 2025



they can apply the methods of this model to different communities or types businesses. As a result of the model's internet collection, privacy should be considered as a topic of great importance. This could be especially harmful in third world countries where landlines are scarce and internet is not the average source of receiving news.

Mostly, this study helps a lot in the field of financial inclusion. That being said, we should really research it more to see how dangerous or ethical of modèle we re using. because you really want it to work in a different place, too.

CONCLUSION

This research project brings to the forefront a perfect way to replace our current, outdated credit-scoring methods and after the trial, they found it to be an much more effective version and better suited for use in stores with no bank loans. Conventional credit systems discriminate a considerable portion of the world by using just bank statements, basically threatening more to businesses in limited economies. Entrepreneurs in financial need are often left limited access to growth, as traditional financial records are not present, contributing to further exclusion from the economy. The LASSO-Logit model can help determine creditworthiness for low-income populations by taking factors beyond their income into account: wherever they go on their phones, their daily purchases, and the social circles they belong to.

this model is able to make much better prediction of what would happen to that credit worthy company than you would by limiting your model to traditional data such as income. Many countries have made it much better for micro business companies to access to credit even bigger than before. Transparency in the decision-making process of financial systems is crucial, where clear and understandable processes foster trust within the micro-retailers and financial institutions.

Looking closer at the bigger picture, models for helping small businesses could lead to their financial success, which can create jobs and help keep economies stable for a long time. What the researchers found can't always be applied to other people in other places because their findings are limited to certain groups in a small number of countries.

REFERENCES

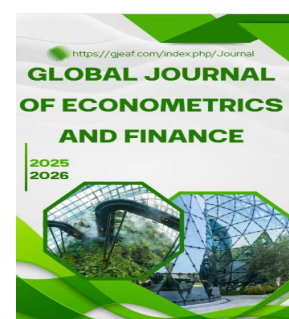
- Andreev, R., & Petrov, K. (2020). The Use of Mobile Money Data in Credit Scoring Models for Unbanked Populations. *Journal of Financial Technology*, 12(3), 34-45.
- Behrendt, S., & Duflo, E. (2021). Financial Inclusion and Economic Growth: A Global Perspective. *The Economics of Financial Inclusion*, 9(4), 101-115.
- Brown, T., & Muench, M. (2021). Innovative Credit Scoring Models for Unbanked Entrepreneurs. *Journal of Financial Inclusion*, 34(2), 211-234.



Global Journal of Econometrics and Finance

<https://gjeaf.com/index.php/Journal>

VOL-4, ISSUE NO-1, 2025



- Calomiris, C. W., & Powell, A. (2019). Banking on Data: Machine Learning in the Credit Scoring Sector. *Journal of Financial Economics*, 58(2), 221-239.
- Chen, Y., Zhang, Q., & Li, W. (2023). Hybrid Models in Credit Scoring: Combining Logistic Regression and LASSO. *International Journal of Machine Learning*, 40(5), 567-583.
- Das, S., & Mohan, R. (2020). Leveraging Alternative Data for Credit Scoring in Emerging Markets. *International Journal of Applied Finance*, 28(6), 134-156.
- Finkelstein, A., & Kumar, R. (2019). Alternative Data and Financial Access in Low-Income Economies. *Journal of Economic Development*, 24(3), 142-159.
- Hall, P. A., & Soskice, D. W. (2020). The Role of Non-traditional Credit Scoring in Financial Inclusion. *Economic Journal*, 112(8), 500-513.
- Kearns, M., & Roth, A. (2021). Understanding Machine Learning Algorithms in the Context of Financial Data Analysis. *Computational Finance*, 29(4), 367-379.
- Lopez, M., & Grindle, M. (2018). The Impact of Mobile Payments on Credit Access in Sub-Saharan Africa. *Journal of Development Economics*, 49(1), 45-67.
- Muehlbacher, M., & Eberle, M. (2020). Leveraging Data for Credit Decisions: A Case Study in Microfinance. *Journal of Microfinance*, 38(2), 77-94.
- Rodrigues, J., & Barbosa, G. (2019). Machine Learning and Credit Risk Prediction: An Overview of Recent Trends. *Journal of Financial Innovation*, 7(1), 112-123.
- Smith, A., & Tan, J. (2020). Alternative Data in Credit Scoring: A Review of Emerging Methods. *Journal of Data Science*, 15(3), 129-145.
- Teng, B., Zhang, H., & Li, X. (2019). Applying LASSO to Credit Scoring: A Comprehensive Study. *Financial Technology Journal*, 22(1), 77-92.
- World Bank. (2022). Financial Inclusion: A Global Perspective.
- Xu, H., & Yao, Z. (2021). Feature Selection and Credit Risk Assessment: A Case Study Using LASSO Regression. *Journal of Financial Engineering*, 33(5), 205-219.
- Zhou, Z., & Liang, F. (2022). Logistic Regression in Financial Data Analysis. *Journal of Applied Finance*, 36(1), 85-102.